



Business Development | Government Relations | Strategic Consulting

## CAPABILITIES STATEMENT

### EXECUTIVE SUMMARY

Garner Group International, LLC (GGI) is a NYS Certified MBE, and Veteran-Owned full-service, elite-level consulting firm, specializing in business development, government relations and strategic consulting - focused on creating pathways on assisting corporations, small businesses, nonprofits, & individuals to achieve strategic partnerships and economic goals by networking with other individuals, corporate entities and/or government agencies.

GGI comprises an esteemed team of political strategists, business executives, and legal tacticians. The organization possesses extensive experience in partnering with various levels of government and the private sector to obtain funding and community support for economic development projects & municipal government initiatives.

### DIFFERENTIATORS

Garner Group International's principals have **more than 20 years of experience in local government, community redevelopment, affordable housing, economic development, & job creation.** They have successfully addressed urban problems and suburban issues, forging coalitions to address the good of local communities and the private sector.

### COMPANY PROFILE

Garner Group International, LLC  
**James A. Garner**, President/CEO  
1225 Franklin Avenue, Suite 325  
Garden City, NY 11530

☎ 516-231-6408 📞 516-319-9779

✉ info@GarnerGroupInternational.com

🌐 www.GarnerGroupInternational.com

### CERTIFICATIONS

New York State Certified  
Minority Business Enterprise  
(MBE)

Certified Service-Disabled  
Veteran-Owned Small Business  
(SDVOSB)

Certified Veteran-Owned Small  
Business (VOSB)

### COMPANY DATA

**NAICS 541611** Administrative  
Management and General  
Management Consulting  
Services

**NAICS 541613** - Marketing  
Consulting Services

### CORE COMPETENCIES

Government Relations | Strategic Consulting | Business Development | Economic Development  
Marketing | Municipal Government Initiatives | Coalition Building



**Business Development | Government Relations | Strategic Consulting**

*"At Garner Group International, LLC, we bridge the gap between government, business, and international markets by forging partnerships and reducing bureaucratic barriers to ensure success for our clients."*



**JAMES A. GARNER**  
PRESIDENT/ CEO

Proud  
United States Army  
Veteran



### **HIGHLIGHTS JAMES A. GARNER**

**Former Chief Deputy Comptroller, County of Nassau, NY**

**Former four-term Mayor for the Village of Hempstead, New York**

**Former Member of Board of Director, China Natural Gas**

**Official U.S. Delegate, World Summit on Sustainable Development, Johannesburg, S.A.**

**Appointed to Homeland Security State and Local Officials Senior Advisory Committee Board**

**Chairman, U.S. Mayoral Delegation to Jerusalem Conference of Mayors, 2004**

**Chairman, U.S. Conference of Mayors' Mission to Africa, 2003**

**President, Nassau County Village Officials Association, 1999-2000**

**Delegate, U.S. Conference of Mayors to Mexico to promote localism in Latin America**

**61<sup>st</sup> President, U.S. Conference of Mayors, 2003-2004.**

### **RECENT PROJECT CASE SUMMARY**

LIRR Expansion Project Highlight Garner Group International, LLC (GGI) was contracted as a strategic consultant for Third Rail Contractors for the Long Island Railroad (LIRR) Expansion Project, providing government relations services. The project aimed to expand the LIRR's Main Line corridor with the addition of a third track along a 9.8-mile stretch from Floral Park to Hicksville train station in New York, with an estimated investment of \$2bn.

GGI effectively managed the stakeholder landscape through communication with local elected officials, and regulatory agencies, ensuring transparency and addressing concerns.

### **PARTIAL CLIENT LIST**

El Balcon Properties, Inc. • E & M Property Management, LLC Net It On, LLC • Alpha Capital Advisors, LLC • FDR Services Corp. • Nicosia Hills Corp. • BOSFA Management, LLC